

# **Smith County**Public Power Pool (P3)

The largest aggregation in Texas Competitively Bidding Power for the Public Sector

David Quin, Program Manager

P3 members' combined 3-year load: 1,935,780 MWh P3 members' combined annual spend: \$60 million Number of member accounts: 3,300 + Member savings to date: Over \$204.9m since 2002

P3 is a 501 c-4 non-profit political subdivision corporation created to save taxpayer dollars by procuring electricity in bulk, negotiating better contracts, and providing full account management.

Membership is open to all political subdivisions in the deregulated areas of ERCOT.



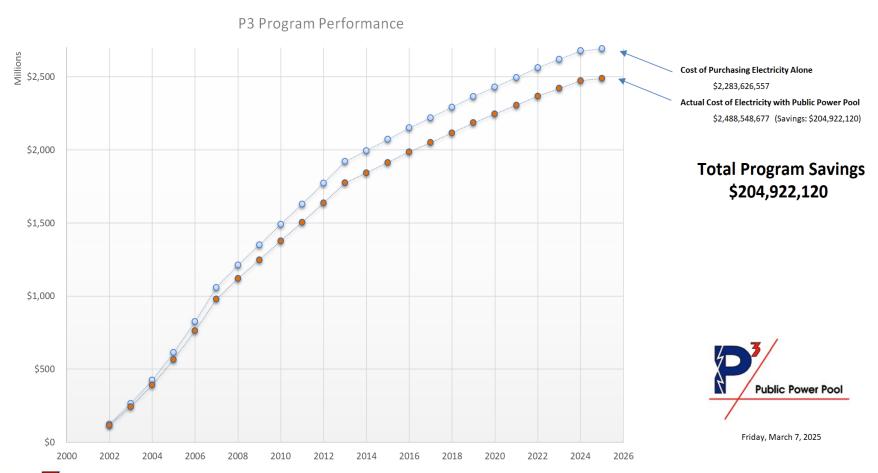
#### Public Power Pool: 99 Members 2023-25

**Aransas County Denton County** McLennan County **Bee County Dickens County** Midland County **Bell County Ector County** Midland CSCD **Bell County Appraisal District** Ector County Appraisal District Mills Road MUD Falls County **Brazoria County** North Central TX Council of Govts **Brewster County** Faulkey Gully MUD North Mission Glen MUD Calhoun County **Foard County** NTTA - North Texas Tollway Authority Central Texas Council of Govts Foard County Hospital District Nottingham Country MUD Chambers County Fort Bend County MUD #25 **Nueces County** Chelford City MUD Fountainhead MUD **Nueces County MHID** Cherokee County Freestone County Prairielands Groundwater Cons. Dist. Cinco MUD #7 Grand Mission MUD #1 Presidio County City of Bedford Greater Harris Co 911 Emergency Network Rains County City of Bryson **Green Trails MUD** Rockwall County City of Cockrell Hill Harris County Appraisal District Rolling Creek MUD City of Crowley Harris Health System Runnels County City of Friendswood Harris County MUDs # San Patricio County City of Haslet 11, 18, 23, 46, 102, 191, 222, 278, 361 & 383 **Smith County** City of Hutchins Heatherloch MUD Somervell County City of Jamaica Beach Heart of Texas Region MHMR **Tarrant Appraisal District** City of Marfa **Howard County Tarrant County** City of Santa Fe Irion County Tarrant County 911 District City of Uvalde Jack County **Tarrant County Hospital District** Collin County **Jackson County Uvalde County** Cooke County **Jeff Davis County** Uvalde County – 38th & 454 Judicial Dists. Coryell County Jim Hogg County Van Zandt County **Crockett County** Johnson County Wichita Appraisal District Cypresswood Utility District Johnson Co. Central Appraisal District Williamson County Dallas Central Appraisal District Kaufman County Wise County Kleinwood MUD **Dallas County** Zapata County 2

Mason Creek MUD

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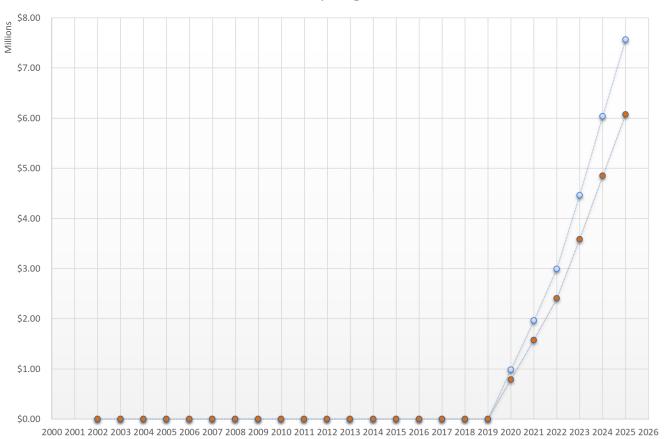
## P3's Record of Savings: Members Saved \$204.9m against Market since 2002





### P3's Record of Savings: Smith County Has Saved Over \$1.2m since 2019

Smith County Program Performance



Total Cost of Purchasing Electricity Alone \$6,291,771

Actual Cost of Electricity with Public Power Pool \$5,052,308

Total Program Savings \$1,239,463



Wednesday, March 26, 2025



# P3's "HB3693" Report Measures Annual Savings against PUC's "POLR average" Just in 2023, Smith County Saved Over \$555k

#### **House Bill 3693 Report**

#### **Annual kWh Consumption and Total Expenditures**

**Smith County for year: 2023** 

Month	Year	kWh Consumption	Total Spend	Savings
January	2023	983,553	\$88,137.70	\$37,728.61
February	2023	1,005,540	\$89,832.63	\$38,554.29
March	2023	1,103,280	\$95,881.91	\$42,313.57
April	2023	1,082,394	\$93,888.71	\$41,498.85
May	2023	1,167,700	\$98,890.95	\$44,796.34
June	2023	1,417,586	\$115,824.64	\$54,401.89
July	2023	1,462,414	\$118,826.24	\$56,153.15
August	2023	1,458,791	\$119,701.04	\$56,021.14
September	2023	1,472,435	\$122,888.21	\$56,506.07
October	2023	1,190,801	\$103,622.63	\$45,659.64
November	2023	1,138,431	\$99,412.15	\$43,613.87
December	2023	988,134	\$88,419.49	\$37,861.50
		14,471,059	\$1,235,326.31	\$555,108.92



Report totals based on accounts in-program.

Total Spend is inclusive of contracted electricity costs, utility TDSP charges and any applicable fees and taxes.

Total Spend components are as reported from the third-party suppliers and utilities. If unavailable, the component costs are estimated based on contract rates and prevailing utility tariffs.

Savings are evaluated against the Provider of Last Resort (PoLR) benchmark, as reported to the Public Utility Commission of Texas.

## P3's Procurement Process for the Group's Current Contract for 2023-25

- ✓ RFPs are sent to <u>every</u> retailer in Texas (140+ listed by PUC).
- ✓ A long-list of qualified suppliers is identified and vetted; P3's Technical Committee and Board of Directors approves our final short-list
- ✓ On-going negotiations secure the best possible contract provisions.
- ✓ Several rounds of indicative pricing test the market.
- ✓ Members review our target and ceiling rates before deciding whether to participate in the group's procurement.

Last time, executable bids from short-listed providers were presented to P3's Technical Committee and Board in October 2022. With only modest price benefit from a longer term, members agreed with us that a 3-year contract was best. P3's Board approved awarding to the lowest bid:

❖ MP2 – Shell Energy Solutions, for a fixed weighted 3-year (2023-25) average price for Smith County of \$5.64 cents/kWh for a total spend (energy + delivery + taxes + fees) of \$1,281,184 in FY25



### Smith County's FY25 Budget Report



## Forward Budget Report Smith County

	Total Cost by Term				
Term	Supplier Cost	Total Cost	Change		
2024-10 to 2025-09	\$826,135	\$1,281,184			



Month / Year	kW Demand	kWh Usage	Comr Rate \$/kWh	nodity Cost	Nodal & Reg. Costs	Aggregation Cost	Utility and Taxes	Total Cost
Oct 2024	2,210	996,056	\$0.0564	\$56,298	\$1,195	\$986	\$28,456	\$86,935
Nov 2024	2,385	1,075,444	\$0.0564	\$60,775	\$1,377	\$1,065	\$30,704	\$93,920
Dec 2024	2,444	1,100,044	\$0.0564	\$62,162	\$1,848	\$1,089	\$31,400	\$96,500
Jan 2025	2,199	998,466	\$0.0564	\$56,434	\$1,917	\$988	\$28,525	\$87,865
Feb 2025	2,157	979,118	\$0.0564	\$55,343	\$2,037	\$969	\$27,977	\$86,326
Mar 2025	2,529	1,147,114	\$0.0564	\$64,817	\$1,468	\$1,136	\$32,734	\$100,154
Apr 2025	2,937	1,333,268	\$0.0564	\$75,314	\$1,493	\$1,320	\$38,005	\$116,132
May 2025	2,870	1,301,949	\$0.0564	\$73,548	\$1,562	\$1,289	\$37,118	\$113,517
Jun 2025	3,069	1,394,301	\$0.0564	\$78,756	\$2,231	\$1,380	\$39,733	\$122,100
Jul 2025	3,207	1,456,641	\$0.0564	\$82,272	\$2,913	\$1,442	\$41,498	\$128,125
Aug 2025	3,177	1,442,867	\$0.0564	\$81,495	\$3,001	\$1,428	\$41,108	\$127,033
Sep 2025	3,078	1,397,199	\$0.0564	\$78,920	\$2,459	\$1,383	\$39,815	\$122,577
Year 2024	2,689	14,622,467	\$0.0564	\$826,135	\$23,502	\$14,476	\$417,071	\$1,281,184
Grand Total	2,689	14,622,467	\$0.0564	\$826,135	\$23,502	\$14,476	\$417,071	\$1,281,184

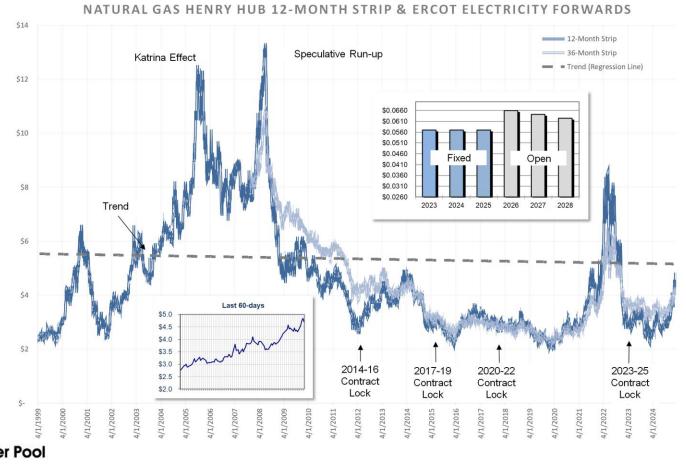


Forward budget totals are based on accounts in-program and forecasted kWh consumption under contract. Actual consumption will vary.

"Commodity" values reflect all deregulated costs: commodity, ancillaries, nodal congestion (unless otherwise noted), per account fees and margin. "Utility and Taxes" values include: utility TDSP charges, utility line losses, GRT and PUC fees (if applicable) and any applicable taxes.

## The Historic Pricing Curve in ERCOT

- Since last spring's price run-up, markets fell steadily on weak LMP prices, solid renewables' performance and increased storage.
- ❖ Potential electric demand, global uncertainty and cold weather flattened prices.
- ❖ 3- & 5-year forward prices have come down from last summer's highs but show continued support at the 6-cent level, the high end of our expected range.



## **The Current Forward Pricing Curve**



5-Year (2026-30)

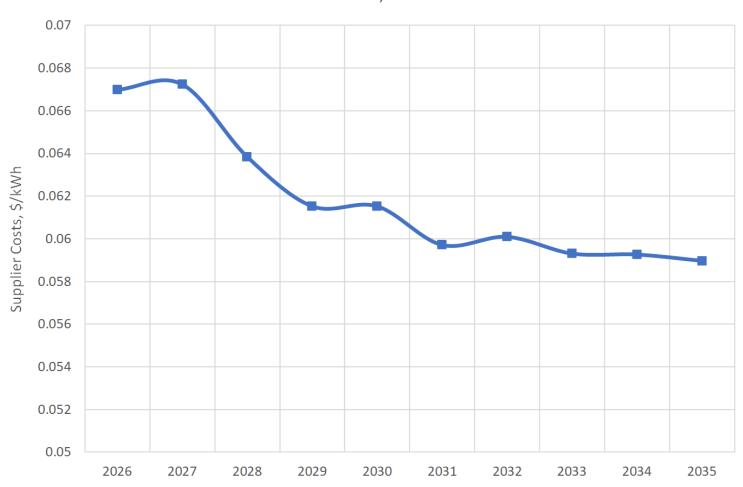
Gas

3-Year (2026-28)



# The Current Forward Pricing Curve North Zone, 2026-34

ERCOT North Zone, Retail Delivered





## P3's 2025 Procurement Strategy for the Group's Next Contract Beginning 2026

Balancing the reality of purchasing in an elevated market while enabling us to capture reductions if the market corrects

- ✓ The same RFP procedure will be used as before: every retailer is contacted
  and a list of qualified suppliers is approved by our Tech Committee & Board.
- ✓ On-going negotiations will secure the best possible contract provisions; several rounds of indicative pricing will test the market.
- ✓ Members have 45 days to review our rates and decide whether to participate.
- ❖ In the early years (eg 2026, 2027) our Ceiling Rates are set high to ensure a likelihood of execution given the limited time available prior to delivery.
- ❖ In later years, our Ceiling Rates rapidly decline, ensuring the market yields an advantageous price prior to extending the term.
- Should the market drop below the Ceiling Rate for the next open calendar year, that year will be purchased and the contract extends one more year.
- While the contract has the potential to last ten years, if the next open price is not locked at least 12-months prior to delivery, the contract ends and a new procurement process will be initiated for member review and acceptance.

#### Why P3 is Your Best Option for Purchasing Power

- 1 We negotiate bulk discounts unavailable to individual entities.
- Our combined flattened load reduces supplier risk, producing discounted rates and competitive bids from eager retailers.
- ▶ If P3 members bought individually, they would pay 1/3 1/2 cent/kWh more.
- 2 We originate contracts that are the most member-friendly in the business.
- The needs of our members, rather than the interests of retailers, always come first.
- 3 We provide customized support to staff.
- From expertly-managed RFPs & procurements to daily account adds & deletes, monthly bill checks, annual audits, forward budgets & HB3693 reports, we do the work so you can plan.
- 4 Our transparent aggregation fee of 99 cents/MWh is the lowest in the business.
- By sharing energy expertise, legal counsel, operating expenses, account management, members receive a premium suite of services without paying a premium.
- > Typical broker fees are \$3 \$5 / MWh -- up to five times more than P3's. Plus, many brokers "double-dip" by taking a commission from retailers to bring them business.
- 5 We are a non-profit owned and operated by our members.
- Unlike brokers, we take no commission from retailers; only the best and lowest bid wins.
- We have awarded contracts to nine different retailers since the program began in 2022.
- We work only for you; P3 members own our financial reserves and govern the group.

#### **Public Power Pool Board of Directors**

Hon. Clay Lewis Jenkins

Judge, Dallas County

Hon. Bobby Gallana

Commissioner, Rockwall County

Hon. Will Jones

Commissioner, McLennan County

Mr. Chandler Merritt

County Administrator, Tarrant County

Mr. John Prewitt

Director, Faulkey Gully MUD

#### **Public Power Pool Staff**

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David Quin – Program Manager

Lori Scarmardo – Program Administrator

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