

Smith County 2025 Procurement Public Power Pool (P3)

The largest aggregation in Texas Competitively Bidding Power for the Public Sector

David Quin, Program Manager

P3 members' combined 3-year load: 1,935,780 MWh P3 members' combined annual spend: \$60 million Number of member accounts: 3,400 + Member savings to date: \$208.4m since 2002



P3 is a 501 c-4 non-profit political subdivision corporation created to save taxpayer dollars by procuring electricity in bulk, negotiating better contracts, and providing full account management.

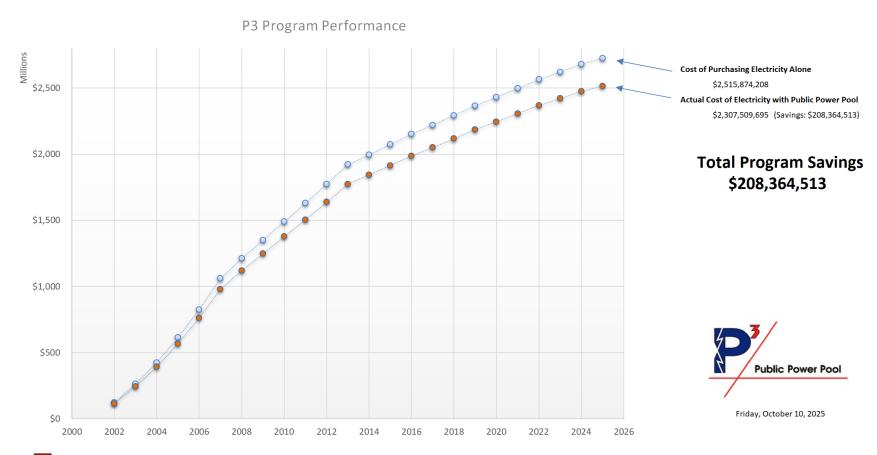
Membership is open to all political subdivisions in the deregulated areas of ERCOT.

Public Power Pool: 103 Members 2023-25

Aransas County Denton County Mason Creek MUD **Bee County Dickens County** McLennan County Bell County **Ector County** Midland County **Bell County Appraisal District Ector County Appraisal District** Midland CSCD Bell County Public Health District Ellis County Mills Road MUD Brazoria County Falls County North Central TX Council of Govts **Brewster County** Faulkey Gully MUD North Mission Glen MUD **Foard County** Calhoun County NTTA - North Texas Tollway Authority Central Texas Council of Govts Foard County Hospital District Nottingham Country MUD Chambers County Fort Bend County MUD #23 & 25 **Nueces County** Chelford City MUD Fountainhead MUD **Nueces County MHID** Cherokee County Freestone County Prairielands Groundwater Cons. Dist. Cinco MUD #7 & 8 Grand Mission MUD #1 Presidio County City of Bedford Greater Harris Co 911 Emergency Network Rains County City of Bryson **Green Trails MUD** Rockwall County City of Cockrell Hill Harris County Appraisal District Rolling Creek MUD City of Crowley Harris Health System Runnels County City of Friendswood Harris County MUDs # San Patricio County City of Haslet 11, 18, 23, 46, 102, 191, 222, 278, 361 & 383 **Smith County** City of Hutchins Heatherloch MUD Somervell County City of Jamaica Beach Heart of Texas Region MHMR **Tarrant Appraisal District** City of Marfa **Howard County** Tarrant County City of Santa Fe **Tarrant County 911 District** Irion County City of Uvalde **Tarrant County Hospital District** Jack County Collin County Jackson County Uvalde County Cooke County **Jeff Davis County** Uvalde County – 38th & 454 Judicial Dists. Coryell County Jim Hogg County Van Zandt County **Crockett County** Johnson County Wichita Appraisal District Cypresswood Utility District Johnson Co. Central Appraisal District Williamson County Dallas Central Appraisal District Kaufman County Wise County Dallas County Kleinwood MUD Zapata County 2

lic Power Pool

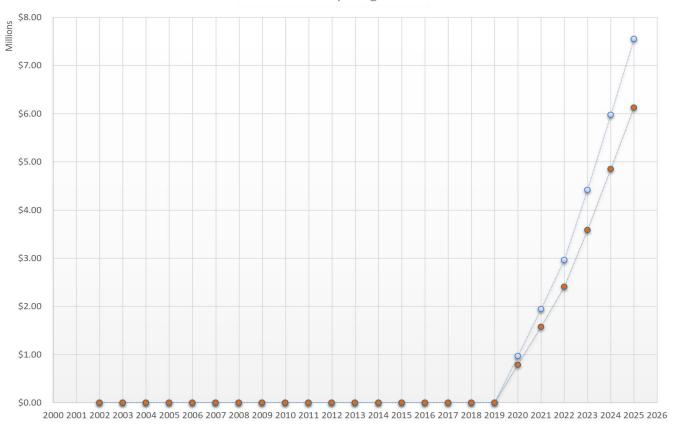
P3's Record of Savings: Members Saved \$208.4m against Market since 2002





P3's Savings Record for Smith County \$1.346m Saved against Market since 2019





Total Cost of Purchasing Electricity Alone \$7,153,544

Actual Cost of Electricity with Public Power Pool \$5,807,244

Total Program Savings \$1,346,300



Monday, October 27, 2025



P3's "HB3693" Report Measures Annual Savings against PUC's "POLR benchmark average"

In 2024 alone, Smith County saved \$524k

House Bill 3693 Report

Annual kWh Consumption and Total Expenditures

Smith County for year: 2024

Month	Year	kWh Consumption	Total Spend	Savings
January	2024	1,003,424	\$93,366.69	\$34,363.46
February	2024	1,082,570	\$98,141.60	\$37,075.41
March	2024	1,089,023	\$96,755.47	\$37,293.78
April	2024	1,046,244	\$95,460.78	\$35,848.91
May	2024	1,399,672	\$120,489.54	\$47,960.83
June	2024	1,437,280	\$124,824.46	\$49,356.12
July	2024	1,534,728	\$131,676.07	\$52,727.30
August	2024	1,578,269	\$134,884.25	\$54,152.55
September	2024	1,426,695	\$125,059.68	\$48,899.35
October	2024	1,292,436	\$115,075.19	\$44,244.76
November	2024	1,257,327	\$111,951.80	\$42,958.33
December	2024	1,140,824	\$105,028.61	\$38,973.61
		15,288,492	\$1,352,714.14	\$523,854.42



Report totals based on accounts in-program.

Savings are evaluated against the Provider of Last Resort (PoLR) benchmark, as reported to the Public Utility Commission of Texas.

Total Spend is inclusive of contracted electricity costs, utility TDSP charges and any applicable fees and taxes.

Total Spend components are as reported from the third-party suppliers and utilities. If unavailable, the component costs are estimated based on contract rates and prevailing utility tariffs.

P3's 2025 Procurement Strategy for the Group's Next Contract for 2026-28

Balancing the reality of purchasing in an elevated market while enabling us to capture reductions if the market corrects

- ✓ The same RFP procedure was used as before: <u>every</u> retailer in TX was contacted and a list of qualified suppliers was approved by our Board.
- ✓ On-going negotiations over several months secured the best possible contracts and products; four rounds of indicative pricing tested the market.
- ✓ Members had 45 days to review our target and ceiling rates before deciding whether to participate in the group's procurement. The winning bid for the 2026-2028 contract:
 - Champion Energy, for a fixed weighted average price of \$60.97/MWh (or 6.1 cents/kWh)/MWh for Smith County for 2026-28.
 - ❖ The P3 Board approved a flexible purchasing strategy, allowing us to purchase up to ten years. We initially procured for 2026-28, but we are watching the market in case prices fall below our ceilings for additional years. If the next open price is not locked at least 12-months prior to delivery, the current contract ends and a new procurement process will be initiated.

Forward Budget Report – Smith County



Forward Budget Report Smith County

	Total Cos	Cost Split	Price History			
Term	Supplier Cost	Total Cost	Change		Cycle	Average Rate
2025-10 to 2026 2026-10 to 2027		\$1,403,928 \$1,411,302	0.5%	34.4% 65.6%	2014-16: 2017-19:	
2027-10 to 2026	3-09 \$899,138	\$1,380,972	-2.1%	Supplier TDSP	2020-22: 2023-25: 2026-28:	\$0.0325 /kWh \$0.0564 /kWh \$0.0609 /kWh

Month / Year	kW Demand	kWh Usage	Comm Rate \$/kWh	nodity Cost	Nodal & Reg. Costs	Aggregation Cost	Utility and Taxes	Total Cost
Oct 2025	2,270	1,026,435	\$0.0564	\$58,044	\$1,232	\$1,016	\$29,340	\$89,632
Nov 2025	2,441	1,101,451	\$0.0564	\$62,266	\$1,410	\$1,090	\$31,430	\$96,196
Dec 2025	2,490	1,123,285	\$0.0564	\$63,492	\$1,887	\$1,112	\$32,030	\$98,521
Jan 2026	2,284	1,029,857	\$0.0627	\$64,535	\$1,977	\$1,020	\$30,390	\$97,921
Feb 2026	2,241	1,009,890	\$0.0627	\$63,283	\$2,101	\$1,000	\$29,805	\$96,189
Mar 2026	2,625	1,183,236	\$0.0627	\$74,146	\$1,515	\$1,171	\$34,883	\$111,715
Apr 2026	3,053	1,375,320	\$0.0627	\$86,183	\$1,540	\$1,362	\$40,511	\$129,596
May 2026	2,979	1,343,008	\$0.0627	\$84,158	\$1,612	\$1,330	\$39,564	\$126,664
Jun 2026	3,195	1,438,303	\$0.0627	\$90,130	\$2,301	\$1,424	\$42,356	\$136,211
Jul 2026	3,334	1,502,631	\$0.0627	\$94,161	\$3,005	\$1,488	\$44,240	\$142,894
Aug 2026	3,302	1,488,417	\$0.0627	\$93,270	\$3,096	\$1,474	\$43,824	\$141,664
Sep 2026	3,199	1,441,294	\$0.0627	\$90,317	\$2,537	\$1,427	\$42,443	\$136,724
Year 2025	2,784	15,063,127	\$0.0611	\$923,987	\$24,212	\$14,912	\$440,816	\$1,403,928
Oct 2026	2,293	1,035,578	\$0.0627	\$64,893	\$1,243	\$1,025	\$30,558	\$97,719
Nov 2026	2,479	1,118,157	\$0.0627	\$70,068	\$1,431	\$1,107	\$32,977	\$105,583
Dec 2026	2,538	1,143,741	\$0.0627	\$71,671	\$1,921	\$1,132	\$33,726	\$108,451
Jan 2027	2,284	1,029,857	\$0.0611	\$62,882	\$1,977	\$1,020	\$30,297	\$96,176
Feb 2027	2,241	1,009,890	\$0.0611	\$61,663	\$2,101	\$1,000	\$29,714	\$94,477
Mar 2027	2,625	1,183,236	\$0.0611	\$72,247	\$1,515	\$1,171	\$34,777	\$109,709
Apr 2027	3,053	1,375,320	\$0.0611	\$83,975	\$1,540	\$1,362	\$40,387	\$127,264
May 2027	2,979	1,343,008	\$0.0611	\$82,002	\$1,612	\$1,330	\$39,443	\$124,386
Jun 2027	3,195	1,438,303	\$0.0611	\$87,821	\$2,301	\$1,424	\$42,226	\$133,772
Jul 2027	3,334	1,502,631	\$0.0611	\$91,748	\$3,005	\$1,488	\$44,105	\$140,346
Aug 2027	3,302	1,488,417	\$0.0611	\$90,880	\$3,096	\$1,474	\$43,690	\$139,140
Sep 2027	3,199	1,441,294	\$0.0611	\$88,003	\$2,537	\$1,427	\$42,313	\$134,280
Year 2026	2,794	15,109,432	\$0.0615	\$927,854	\$24,279	\$14,958	\$444,212	\$1,411,302



The Current Forward Pricing Curve

- ➤ We initially procured for 2026-28, but we are watching the market in case prices fall below our ceilings for additional years.
- ➤ The current forward market is "backwardated": the outer years are priced lower than the near-term years. However, years 2028-30 are still above our ceilings:



Why P3 is Smith County's Best Option for Purchasing Electricity

- 1 We negotiate bulk discounts unavailable to individual entities.
- Our combined flattened load reduces supplier risk, producing discounted rates and competitive bids from eager retailers. <u>All</u> retailers are invited to respond to our RFPs.
- ➤ If P3 members bought individually, they would pay 1/3 1/2 cent/kWh more.
- 2 We originate contracts that are the most member-friendly in the business.
- The needs of our members, rather than the interests of retailers, always come first.
- 3 We provide customized support to staff.
- From expertly-managed RFPs & procurements to daily account adds & deletes, monthly bill checks, annual audits, forward budgets & HB3693 reports, we do the work so you can plan.
- 4 Our transparent aggregation fee of 99 cents/MWh is the lowest in the business.
- By sharing energy expertise, legal counsel, operating expenses, account management, members receive a premium suite of services without paying a premium.
- > Typical broker fees are \$3 \$5 / MWh -- up to five times more than P3's. Plus, many brokers "double-dip" by taking a commission from retailers to bring them business.
- 5 We are a non-profit owned and operated by our members: we work only for YOU.
- Unlike brokers, we take <u>no</u> commission from retailers; only the best and lowest bid wins.



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